Ingeteam

READY FOR YOUR CHALLENGES





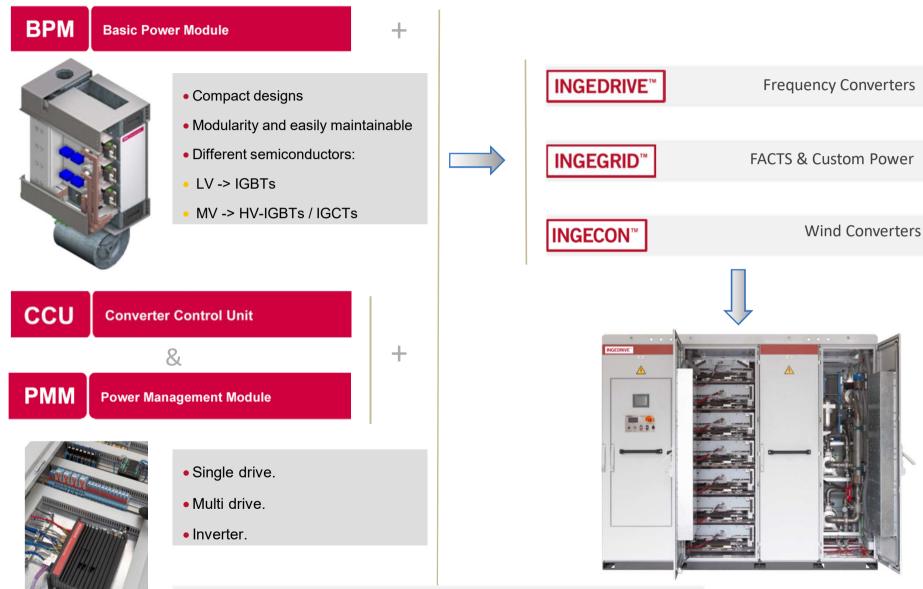
Ingeteam highlights

- In-house technology for:
 - Motors and Generators
 - Frequency Converters
 - Control & Automation
- Highlights:
 - 3900 + professionals
 - Back-to-Back Testing up to 43 MW
 - Subsidiaries in 22 countries
 - 2019 R&D Investment:
 - > 5,5% of Group's Turnover





INGEDRIVE™ Own technology



Great commonality with a very large installed base



Certifications



COMPANY CERTIFICATES

ISO 9001



ISO 14001



OHSAS 18001



PRODUCT CERTIFICATES















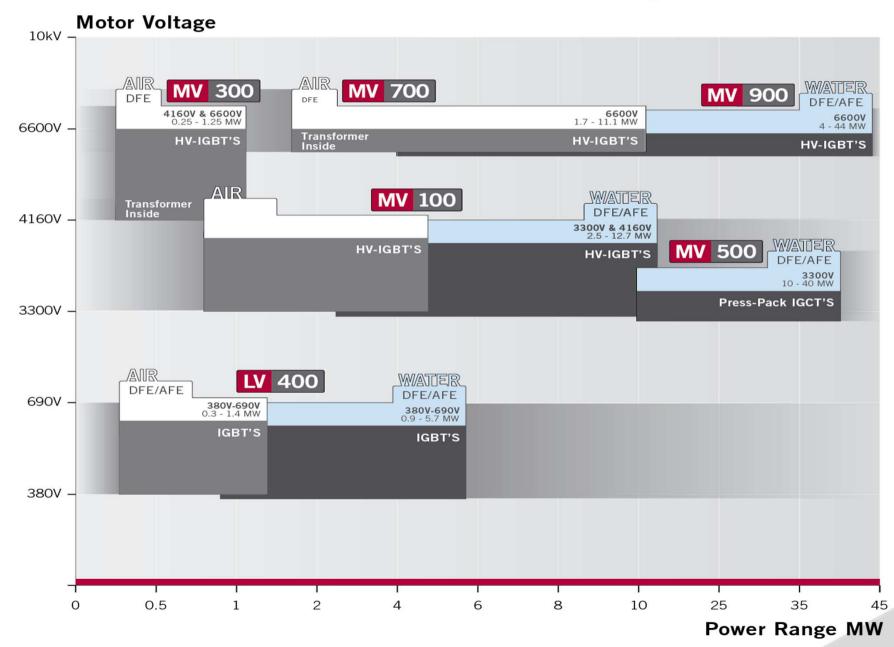








INGEDRIVETM Product Range





High Power Electronics Laboratory



- Key Component Testing
- Power Stack Testing
- Power Converter Testing



Electrical Motor Laboratory



Converter & Motor Combined Load Testing

43 MW active power in back-to-back configuration

 Torque meter to measure efficiency directly



Production facilities



EUROPE (SPAIN)

Power Converter, Control Panels

Sesma (Navarre) Zamudio (Bizkaia) Trapaga (Bizkaia) Employees: 330

Usable Floor Area: 7000 m²

Capacity: 4500 MW



BRAZIL

Power Converter, Control Panels

Campinas (Sao Paulo) Employees: 105

Usable Floor Area: 5250 m²

Capacity: 4500 MW



USA

Power Converter, Control Panels, Generators

Milwaukee

(Wisconsin)

Employees: 130

Usable Floor Area: 4500 m²

Capacity: 1800 MW



New Production facilities in 2019



EUROPE (SPAIN)

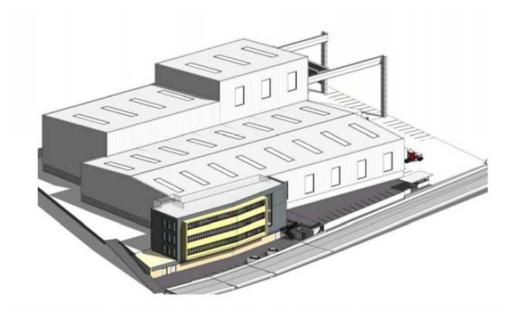
INGEDRIVE Power Converters

Ortuella (Bizkaia)

Employees: 80

Production Floor Area: 5000 m² **Offices Floor Area:** + 1600 m²

Capacity: 2000 MW





INGEDRIVETM

Marine Converters



















INGEDRIVETM Main Milestones

1972: Founding of Ingeteam

1980: Design and Manufacture of DC Drives

1996: 1st AC Drive (Ingedrive LV400)

2000: 1st Marine LV400 Drive (Air cooled AFE)

2003: 1st Marine MV100 Drive (Water cooled DFE)

2006: Launching of new LV400 water cooled family

2008: 1st Marine MV500 Drive (Water Cooled DFE)

2011: Launching of new MV100 Drive (Water cooled AFE/DFE)

2013: 100th vessel driven by INGEDRIVE™

2017: More than 200 vessels driven by INGEDRIVE™

2019: More than 230 vessels driven by INGEDRIVE™

More than

230 vessels

More than

900 frequency converters





INGEDRIVETM

Marine Converter Solutions



- 1. Main and Auxiliary Propulsions
- 2. Dredgers
- 3. Silent Propulsion for Research Vessels
- 4. Hybrid Electrical Drives. PTI/PTO
- 5. Battery integration on diesel electric ships
- 6. On-Shore Power Supply
- 7. Special Ships
- 8. Passenger Vessels



Hybrid electrical Drives [Topologies PTI / PTO Concept]

Grid Side

AFE for dual functionality

Circuit Breaker included

Filter included for IEEE519 and IEC60092 compliance

Short time overload capability: up to 300% 2 seconds

Cooling

Fully water cooled. No losses to the environment IP54

Stand by pump as standard

Power Take In (PTI)



Power Take Off (PTO)

PTI/PTO Laboratory Results

M/G Side

Suitable for asynchronous, synchronous or PM machines

Optional Sinus Filter for standard machines (Retrofits)

Control

Flexible interface with customer

7" screen for operation and analysis

Remote access as standard





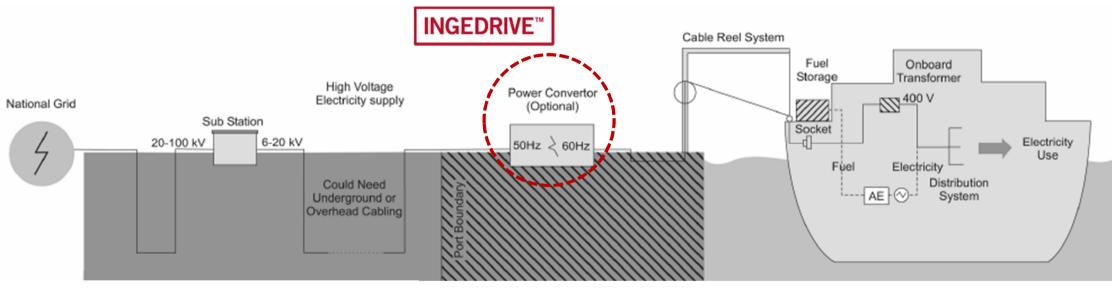
Battery integration on diesel electric ships[Advantages]

- ➤ The use of batteries as *Spinning reserve* resources (Virtual Gensets) allows to *reduce number of Gensets* running in DP modes
- The use of batteries as smart Storage load permits the operation of the connected Gensets in better specific fuel consumption operating points
- The use of batteries for grid support allows to perform peak shaving, simplifying the connection of big DOL loads in AC
- The use of batteries for grid stabilization allows to make grids stronger, avoiding possible resonances, especially in DC grids
- The use of batteries allows to *improve vessel dynamics*, specially when *variable speed*generation is used





On-Shore Power Supply



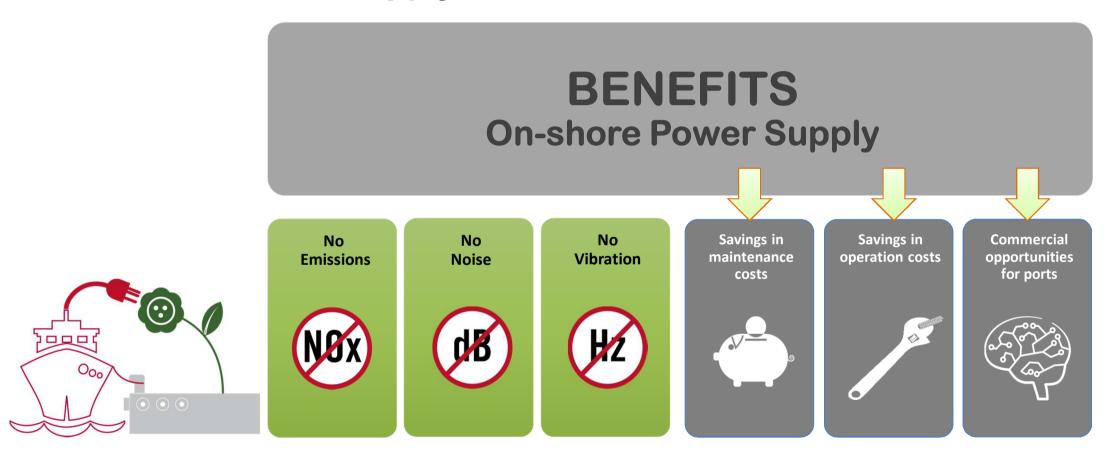


Solutions up to 4 x 11MVA





On-Shore Power Supply







INGEDRIVETM services

CRS 360° Programme





INGEDRIVETM Highlights





24h/7days support incl. Direct access to R&D engineers



25-yr lifecycle incl. Service + spares



More than 35-yr experience in Drives with in-house technology





INGEDRIVETM services CRS 360° Programme



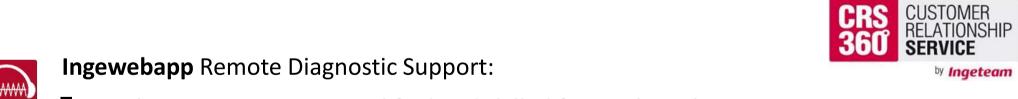
Support:

- Direct e-mail contact to Ingeteam engineers at ingedrive.support@ingeteam.com
- Telephone availability of an engineer during office working time.



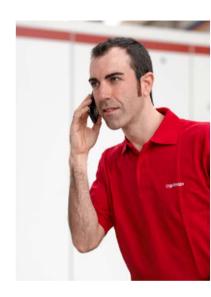
Preventive Maintenance:

- Regular inspections scheduled.
- Reduces risk of failures and increases product life expectancy.





- Quickest way to receive qualified and skilled first technical assistance.
- Fast and efficient fault-finding procedure.
- Standard in all Ingedrive Converters.
- No licences whatsoever.







INGEDRIVETM services

CRS 360° Programme



Training and **learning**:

- Specialist for customers training courses at Ingeteam.
- Investment in professional training improves productivity.



On-SiteTechnical Support:

- Skilled engineers will support customer on-site for troubleshooting and technical assistance.
- Quick reaction time.





Emergency Technical Support:

24/7 immediate phone access to a specialized engineer with problem-solving capabilities.



INGEDRIVETM services



25 year Life Cycle

Active Classic Limited **Obsolete** (10 years) (10 years) (5 years)

- The product is available with all of The product is available only for its services
 - extensions, retrofit, replacements and/or repairs
 - Improvements in the design and new functionalities are added
- · Replacements and repairs depending on the availability of materials
- The replacement with a new Ingeteam equipment is recommended
- It is not possible to guarantee its manufacture or repair due to technical reasons or at a reasonable cost
- The replacement with a new Ingeteam equipment is recommended







INGEDRIVETM By the numbers

Over 2 GW Installed



30
Years of Experience
In Power Electronics



230
Vessels with INGEDRIVE
Power Converters



22
Presence In Number of Countries



3
Production across
Number of Continents



3,900
Employees Worldwide

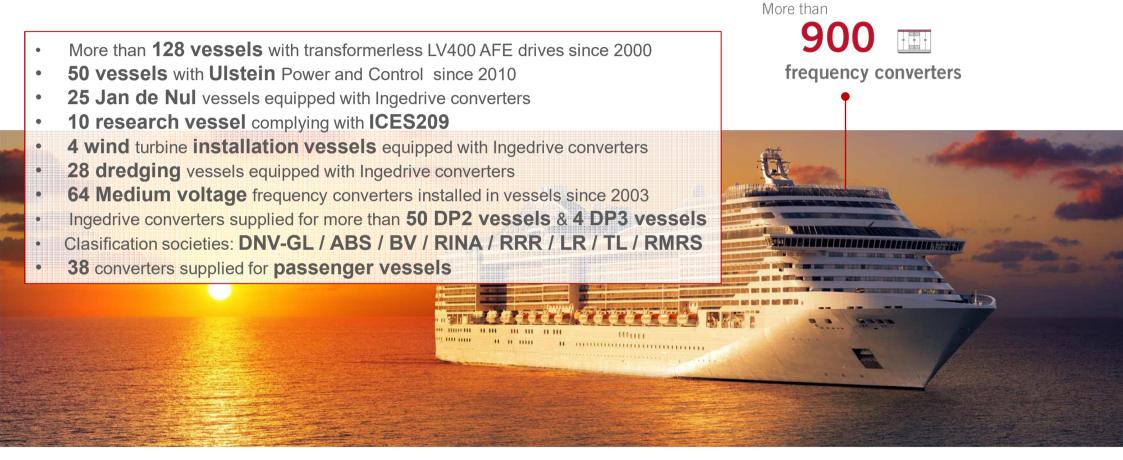


5,5%

Annual Investment of Turnover In R&D



Track – record global marine





Variable Speed Drives [VSD]

Why leading companies like yours are partnering with us?



PRODUCT RANGE:

We offer a comprehensive range of proven and reliable electrical equipment for many sectors.



R&D:

We are committed to innovation and development of full inhouse technology.

R&D expenditure accounts for 6% of net sales.



FLEXIBILITY:

Our engineering teams can provide you with flexible solutions tailored to meet your project needs.



WORLDWIDE:

We have manufacturing facilities and service centers strategically located in Europe, Asia, North and South America to deliver the most efficient support and service to you.



EXPERIENCE:

We have 20+ GW of installed power capacity worldwide and 20+ years of experience in the Industry.



PARTNERSHIP:

We are partners, providing you active support for each specific project throughout the entire product life cycle.



Our partners

































